



MARKET INSIGHT

Brazil Private Municipal Water: Strategies & Outlook 2014

April 2014

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Brazil Private Municipal Water Strategies & Outlook, 2014 is part of Bluefield's Private Water Insight Service.

Private Water Insight Service provides clients with research and analysis on the private sector's growing role in the ownership & management of water production and distribution, including the tracking of private utilities, independently owned water systems, concessions, and investment strategies.

Learn more at www.bluefieldresearch.com.

Brazil Private Water Database

1	STATE	MUNICIPALITY	CONCESSIONAIRE COMPANY	OWNERSHIP	LEAD OWNER	POPULATION SERVED
11	ALAGOAS	São Brás	CAB Águas do Agreste	CAB Ambiental	CAB Ambiental	
12	AMAZONAS	Manaus	Manaus Ambiental S.A.	Solvi Saneamento e SAAB	Grupo Solvi / SAAB - Águas do Brasil	171,350
13	BAHIA	Salvador/Lauro de Freitas	Foz de Jaguaribe	Foz do Brasil	Foz do Brasil	2,988,056
14	ESPÍRITO SANTO	Cachoeiro de Itapemirim	Foz de Cachoeiro S/A	Foz do Brasil	Foz do Brasil	185,555
15	MATO GROSSO	Barra do Garças	Águas de Barra do Garças	Aegea	Aegea	56,853
16	MATO GROSSO	Marcelândia	Águas de Marcelândia	Brasil Central Engenharia Ltda	Brasil Central Engenharia Ltda	7,418
17	MATO GROSSO	Cuiabá	CAB Cuiabá	CAB Ambiental	CAB Ambiental	567,486
18	MATO GROSSO	Canarana	CAB Canarana	CAB Ambiental	CAB Ambiental	18,002
19	MATO GROSSO	Alta Floresta	CAB Alta Floresta	CAB Ambiental/ PCT Participações	CAB Ambiental	42,787
20	MATO GROSSO	Pontes e Lacerda	CAB Pontes e Lacerda	CAB Ambiental/ PCT Participações	CAB Ambiental	4,504
21	MATO GROSSO	Colider	CAB Colider	CAB Ambiental	CAB Ambiental	28,000
22	MATO GROSSO	Comodoro	CAB Comodoro	CAB Ambiental	CAB Ambiental	18,008
23	MATO GROSSO	Nobres	Empresário	Empresário	Empresário	12,000
24	MATO GROSSO	Lambari d'Oeste	Ertel Engenharia	Ertel Engenharia	Ertel Engenharia	3,035
25	MATO GROSSO	Confresa	Águas de Confresa	Grupo Dias/Aegea	Aegea	27,044
26	MATO GROSSO	Primavera do Leste	Águas de Primavera do Leste	Grupo Dias/Aegea	Aegea	49,071
27	MATO GROSSO	Campo Verde	Águas de Campo Verde	Grupo Dias/Aegea	Aegea	25,072
28	MATO GROSSO	Poconé	Águas de Poconé	Grupo Dias/Aegea	Aegea	23,052
29	MATO GROSSO	Peixoto de Azevedo	Águas de Peixoto de Azevedo	Grupo Dias/Aegea	Aegea	19,004
30	MATO GROSSO	São José do Rio Claro	Águas de São José do Rio Claro	Grupo Dias/Aegea	Aegea	13,035
31	MATO GROSSO	Pedra Preta	Águas de Pedra Preta	Grupo Dias/Aegea	Aegea	13,052
32	MATO GROSSO	Cláudia	Águas de Cláudia	Grupo Dias/Aegea	Aegea	9,075
33	MATO GROSSO	Vera	Águas de Vera	Grupo Dias/Aegea	Aegea	6,054
34	MATO GROSSO	Carlinda	Águas de Carlinda	Grupo Dias/Aegea	Aegea	6,050
35	MATO GROSSO	Nortelândia	Águas de Nortelândia	Grupo Dias/Aegea	Aegea	5,076
36	MATO GROSSO	União do Sul	Águas de União do Sul	Grupo Dias/Aegea	Aegea	3,071
37	MATO GROSSO	Santa Carmem	Águas de Santa Carmem	Grupo Dias/Aegea	Aegea	3,071

Purchasers receive the report's complete *Brazil Private Water Database*, which includes a detailed listing of all of Brazil's private water concessions with the following fields:

- STATE
- MUNICIPALITY
- CONCESSIONAIRE COMPANY
- OWNERSHIP
- LEAD OWNER
- POPULATION SERVED
- MODALITY
- WATER SEGMENT
- CONTRACT COMMENCEMENT
- OPERATION COMMENCEMENT
- YEARS DURATION
- INVESTMENT REQUIREMENT (R\$ millions)

- Concession entries updated through 1Q 2014
- Includes water supply, wastewater treatment, sewerage, distribution

Order Form

BRAZIL PRIVATE MUNICIPAL WATER STRATEGIES & OUTLOOK, 2014

Publication Date: April 2014

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- **MARKET INSIGHT** – 41 slides with in-depth analysis
- **BRAZIL PRIVATE WATER DATABASE** – 272 private water projects in Brazil with key data and metrics
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Global companies across the value chain are developing strategies to capitalize on greenfield opportunities in water– new build, new business models, and private investment. Bluefield Research supports a growing roster of companies across key technology segments and industry verticals addressing risks and opportunities in the new water landscape.

Companies are turning to Bluefield for in-depth, actionable intelligence into the water sector and the sector's impacts on key industries. The insights draw on primary research from the water, energy, power, mining, agriculture, financial sectors, and their respective supply chains.

Bluefield works with key decision-makers at utilities, project development companies, independent water and power providers, EPC companies, technology suppliers, manufacturers, and investment firms. Bluefield's services gives these companies tools to define and execute strategies.

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